

WiT Board Candidate Profile

Miriam Redding

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Statement of Purpose:

I'm seeking board positions with Non-Profit and medium sized commercial organisations which will allow me to contribute my commercial and operational expertise.

Area of Expertise Summary:

Client Relationship Management, Risk Mitigation, Business Management, Strategy Development, Contract and Sourcing Strategy, Product and solution design and development, Software Asset Management, Software Industry knowledge with IBM software expertise

Career Profile & Highlights Summary:

- **Development and Management of Corporate divisions responsible for \$40M+ revenue per annum and with operational delivery of an additional \$15M+ revenue per annum**
- **Founder of Navigate Clear, an independent software consultancy**
- **Co-Founder of One on Epsilon, an EdTech start-up with 10+ contributors globally**
- Software audit savings of more than \$100M
- Lead teams of 10+
- Experience working with clients and suppliers across multiple industries including IT, Utilities, Oil & Gas, Education and Government
- Development of multiple new product and service offerings including design, commercialisation and early success strategies
- Co-Founder of the Brisbane IT Asset Manager (ITAM) networking group
- Excel at navigating complexity with ability to communicate clearly and concisely
- Skilled at negotiation and mediation
- Naturally curious with flexibility to work across multiple stakeholders
- International experience across Australia, New Zealand and the US
- Experience working across sales, services, operational and strategic roles

Board & Committees Positions:

- Member of ITAM Review advisory board
- Rochedale District Girl Guide Vice President
- Co-chair Brisbane ITAM group

Professional Qualifications & Memberships:

- International Association of IT Asset Management (IAITAM) Certified Software Asset Manager (CSAM)
- Women in IT (WiT) member
- WiT Board Readiness candidate

Current Employment:

Director, Navigate Clear Pty Ltd, Software Solution and Governance Framework Design, Partner Management, Development of auditing tools and resources for end users

Director of Schools and Outreach, One on Epsilon Application design feedback, Partner Engagement, Operational Management